

The Insurance Association of Pakistan

Key Information for the nin month period ended September 30, 2014

(Business underwritten inside Pakistan)

| (PKR in '000) | | | | | | | | | | | | | | | | | |
|---------------|--------------------|-------------------|---------------------|-------------------|---------------------------------|---------------------|--|--------------------------|----------------|------------------|------------------|------------------|----------------|-------------------|--------------------|-------------------|--------------------|
| S.No | Name of Companies | Premium | | Claims | Expenses | | | Income | Others | Profit / (Loss) | Pre-tax | After Tax | Balance Sheet | | | | |
| | | * Premium Written | Net Premium Revenue | Net Claims | Net Commission (Income)/Expense | Management Expenses | Gen. Admin. Exp+ Financial +Other Exp. | Investment Income/(Loss) | Income/(Loss) | Underwriting | | | E.P.S (Rupees) | Paid Up Capital | Shr.holders Equity | Investment | Total Assets |
| | A | B | C | D | E | E-1 | E-2 | F | G | H | I | J | K | L | M | N | O |
| 1 | Adamjee Insurance | 7,673,405 | 3,504,677 | 2,218,652 | 190,312 | 966,938 | 294,694 | 1,741,333 | 12,208 | 128,775 | 1,587,622 | 1,456,776 | 4.16 | 3,500,000 | 13,628,609 | 13,192,862 | 29,831,228 |
| 2 | Alfalah Ins. Co | 1,053,617 | 519,907 | 312,020 | (66,892) | 171,463 | 71,176 | 73,036 | 194 | 103,316 | 105,370 | 86,382 | 2.88 | 300,000 | 673,238 | 960,287 | 2,295,165 |
| 3 | Alpha Insurance | 171,371 | 69,177 | 31,493 | 8,445 | 57,779 | 20,978 | 69,363 | 3,731 | (28,540) | 23,576 | 21,007 | 0.52 | 403,600 | 604,728 | 584,350 | 1,026,830 |
| 4 | Asia Insurance | 224,266 | 133,445 | (32,140) | 16,900 | (35,093) | (23,435) | 16,769 | 362 | 49,312 | 43,007 | 31,964 | 1.07 | 300,000 | 404,268 | 231,458 | 782,378 |
| 5 | Askari Gen. Inc. | 1,238,514 | 707,609 | 406,348 | (46,880) | 184,445 | 110,333 | 96,919 | 2,792 | 163,697 | 153,074 | 123,184 | 3.17 | 388,344 | 741,660 | 1,128,077 | 2,348,021 |
| 6 | Atlas Insurance | 1,212,786 | 644,642 | 170,511 | (36,274) | 239,093 | 33,375 | 241,581 | 0 | 271,312 | 479,518 | 382,554 | 5.45 | 701,614 | 1,501,669 | 1,870,307 | 3,110,491 |
| 7 | Century Insurance | 640,519 | 303,786 | 156,132 | (1,676) | 72,536 | 73,792 | 97,032 | 692 | 76,794 | 100,726 | 96,577 | 2.11 | 457,244 | 1,139,445 | 1,249,513 | 1,985,919 |
| 8 | Cooperative Ins. | 1,929 | 1,613 | (219) | (208) | (4,699) | (1,107) | 5,525 | 8 | (3,513) | 13,379 | 541 | 0.02 | 300,000 | 316,764 | 7,693 | 2,008,449 |
| 9 | Crescent Star | 200,051 | 81,912 | 15,679 | 14,953 | 47,469 | 38,503 | 4,116 | 9,972 | 3,810 | (20,604) | (21,424) | 0.00 | 620,125 | 366,800 | 183,584 | 585,919 |
| 10 | East West Inc. | 1,002,218 | 565,989 | 235,427 | 120,884 | 114,140 | 57,808 | 75,917 | 4,853 | 95,538 | 118,500 | 84,820 | 2.11 | 401,502 | 607,605 | 685,036 | 1,254,025 |
| 11 | EFU Gen. Ins. Ltd. | 11,852,594 | 4,822,590 | 2,294,095 | 446,618 | 1,093,409 | 454,627 | 922,512 | 22,645 | 988,468 | 1,478,998 | 1,155,464 | 7.22 | 1,600,000 | 12,403,393 | 15,605,971 | 30,860,681 |
| 12 | Excel Insurance | 4,116 | 2,047 | 14 | (256) | 5,003 | 1,798 | 36,949 | 1,165 | (2,714) | 33,602 | 31,589 | 0.11 | 300,000 | 340,456 | 323,192 | 356,407 |
| 13 | Habib Insurance ** | 777,974 | 344,593 | 177,407 | (12,783) | 126,908 | 41,989 | 216,923 | 6,379 | 53,421 | 234,734 | 211,403 | 3.42 | 619,374 | 1,112,563 | 986,477 | 3,097,581 |
| 14 | IGI Insurance | 1,798,061 | 789,393 | 473,259 | (62,637) | 254,533 | 179,668 | 634,514 | 6,675 | 124,238 | 585,759 | 510,852 | 4.16 | 1,226,895 | 11,271,781 | 12,037,920 | 14,702,743 |
| 15 | Jubilee Gen. Ins. | 6,071,367 | 2,706,915 | 1,640,243 | 254,772 | 713,471 | 39,398 | 806,748 | (1,968) | 98,429 | 863,811 | 766,757 | 4.89 | 1,569,100 | 5,117,221 | 9,167,126 | 15,788,530 |
| 16 | New Hampshire Ins. | 1,347,693 | 435,519 | 260,254 | (73,262) | 110,818 | 115,975 | 137,166 | 65,756 | 137,709 | 224,656 | 159,396 | 0.00 | 0 | 0 | 942,198 | 4,369,671 |
| 17 | Pakistan Gen. Ins. | 297,666 | 166,291 | 68,574 | 6,697 | 26,607 | 20,156 | 9,237 | 7,177 | 64,413 | 60,671 | 41,305 | 1.10 | 375,000 | 568,253 | 412,961 | 860,815 |
| 18 | PICIC Insurance | 399,891 | 241,661 | 152,655 | 10,413 | 88,065 | 64,450 | 11,911 | 196 | (9,472) | (61,815) | (61,901) | -1.77 | 350,000 | 166,704 | 128,364 | 865,398 |
| 19 | Premier Ins. | 1,159,926 | 517,751 | 297,189 | 102,466 | 159,183 | 36,165 | 119,878 | 161 | (41,087) | 42,787 | 31,946 | 1.05 | 302,821 | 1,525,290 | 1,273,827 | 3,624,427 |
| 20 | Reliance Insurance | 703,471 | 204,577 | 73,689 | 29,146 | 79,001 | 30,134 | 77,008 | 2,640 | 22,741 | 72,255 | 66,955 | 1.69 | 403,458 | 702,034 | 511,384 | 1,601,693 |
| 21 | SPI Insurance | 376,245 | 302,215 | 113,056 | 39,709 | 74,727 | 46,092 | 9,789 | 182 | 74,722 | 38,602 | 22,455 | 0.69 | 325,000 | 311,829 | 90,132 | 645,443 |
| 22 | Security Gen. Inc. | 1,583,875 | 398,982 | 210,916 | 19,940 | 62,654 | 58,682 | 584,273 | 77,557 | 105,472 | 708,620 | 672,556 | 9.88 | 680,625 | 8,549,797 | 7,518,980 | 11,396,642 |
| 23 | Shaheen Ins. | 239,778 | 173,656 | 62,139 | 31,507 | 63,805 | 54,916 | 11,462 | 38,645 | 16,204 | 11,396 | 13,891 | - | 450,000 | 341,011 | 238,543 | 890,706 |
| 24 | Silver Star Ins. | 297,739 | 227,000 | 47,277 | 45,627 | 97,667 | 18,576 | 18,652 | 2,567 | 36,429 | 39,072 | 34,621 | 1.13 | 305,648 | 580,019 | 511,970 | 1,133,543 |
| 25 | Takaful Pakistan | 190,636 | 138,491 | 67,588 | 12,774 | 33,361 | 35,912 | 16,752 | 1,075 | (11,206) | 6,683 | 7,343 | 0.25 | 300,000 | 164,373 | 335,690 | 611,122 |
| 26 | TPL Direct Ins. | 904,658 | 769,768 | 408,011 | 100,597 | 200,584 | 94,522 | 12,233 | 57,758 | 60,575 | 36,045 | 25,231 | 0.55 | 452,313 | 464,058 | 221,672 | 1,303,512 |
| 27 | UBL Insurer | 901,176 | 284,075 | 131,070 | (19,372) | 92,170 | 59,577 | 61,706 | 4,909 | 80,207 | 87,245 | 50,843 | 0.44 | 1,152,174 | 744,917 | 741,168 | 2,194,848 |
| 28 | United Ins. | 1,806,638 | 1,236,172 | 319,112 | 90,078 | 307,393 | 150,563 | 45,312 | 14,649 | 519,590 | 428,987 | 380,341 | 4.13 | 920,000 | 1,560,916 | 731,445 | 4,163,226 |
| | TOTAL--> | 44,132,180 | 20,294,453 | 10,310,091 | 1,221,598 | 5,403,430 | 2,179,317 | 6,154,616 | 342,980 | 3,178,640 | 7,677,613 | 6,383,428 | 3.41 | 18,704,837 | 65,909,401 | 71,872,187 | 143,695,413 |

* Premium : Including administrative surcharge

** Actual EPS is based on Rs 5/- per share.

for comparison purposes EPS is calculated based on Rs 10/- per share

New Hampshire Paid up Capital = Pakistan Branch - Current Account

*** Figures are awaited.

B&C Appearing in Statement of Premium

D Appearing in Statement of Claims

E Net Commission Expense

E-1 Management expenses

E 2 General administration expenses + financial charges + other expenses

F Includes investment income + Rental income + Return on bank deposits.

G Includes all income other than Invest Income.

K Earning per share of companies having shares of Rs. 5/- shall be doubled.

N Includes Investments + Investment Properties + Bank Deposits.