## The Insurance Association of Pakistan

## Key Information of Life Insurance Companies

## For the Year Ended 31 December 2012

|     |                  |             |            |           |             |             |                 |            |        |                 |                 |                 |           |          |               |                 |             |            |             |             |         |                 |                    | (Rupees in '000     | )                 |
|-----|------------------|-------------|------------|-----------|-------------|-------------|-----------------|------------|--------|-----------------|-----------------|-----------------|-----------|----------|---------------|-----------------|-------------|------------|-------------|-------------|---------|-----------------|--------------------|---------------------|-------------------|
|     |                  | Premium     |            | Claims    | Expenses    |             | Income          |            | Reven  | Revenue Account |                 | Profit / (Loss) |           |          | Balance Sheet |                 |             |            | Ratios in % |             |         |                 |                    |                     |                   |
| S.N | Name of          | Total Gross | Total Net  | Net       | Total Gross | Gross       | Commission      | Investment | Others | Surplus         | Balance of      | Pre-tax         | After Tax | E.P.S    | Paid Up       | Net Shr.holders | Investments | Total      | No of       | Net Working | Current | Net Claims to   | Surplus Before Tax | Gross Admin. Exp to | Gross Acq. Cost   |
|     | Company          | Premium     | Premium    | Claims    | Acq. Costs  | Admin. Exp. | from Reinsurers |            |        | before Tax      | Statutory Funds |                 |           | (Rupees) | Capital       | Equity          |             | Assets     | Employees   | Capital     | Ratios  | Total Net Prem. | to Total Net Prem. | Total Net Prem.     | to Toal Net Prem. |
|     |                  | А           | В          | С         | D           | E           | F               | G          | н      | 1               | 1               | K               | L         | М        | N             | 0               | P           | Q          | R           | S           | т       | U               | v                  | w                   | x                 |
| 1   | Adamjee Life     | 2,297,193   | 2,190,441  | 154,990   | 623,741     | 221,190     | -7,212          | 177,441    | 920    | -108,041        | 2,017,689       | 9,022           | 8,303     | 0.13     | 735,162       | 240,546         | 2,129,482   | 2,499,144  | 88          | 89,383      | 1.38    | 7.08            | -4.93              | 10.10               | 28.48             |
| 2   | ALICO            | 4,170,408   | 4,081,149  | 1,239,915 | 513,579     | 779,302     | -19,431         | 975,810    | 50,535 | 122,530         | 8,226,773       | 196,429         | 126,357   | 2.53     | 500,000       | 826,798         | 8,987,413   | 9,658,168  | 118         | -96,074     | 0.84    | 30.38           | 3.00               | 19.10               | 12.58             |
| 3   | Asia Care Health | 669,906     | 668,518    | 593,522   | 19,877      | 98,542      | 0               | 35,202     | 0      | -49,983         | 283,179         | 58,949          | 59,850    | 1.20     | 500,000       | 313,631         | 475,222     | 699,261    | 67          | 597,929     | 7.67    | 89.00           | -7.00              | 15.00               | 3.00              |
| 4   | East West Life   | 235,366     | 181,272    | 162,133   | 19,364      | 48,220      | -3,992          | 16,307     | 0      | -32,246         | 238,392         | -4,613          | -7,415    | -0.15    | 500,456       | 88,555          | 202,035     | 413,870    | 109         | 116,196     | 2.85    | 89.44           | -17.79             | 26.60               | 10.68             |
| 5   | EFU Life         | 11,873,842  | 11,301,615 | 2,625,301 | 2,785,469   | 630,954     | -11,289         | 5,464,669  | 20,067 | 1,369,451       | 33,743,933      | 1,392,468       | 914,118   | 10.75    | 850,000       | 2,094,258       | 34,728,349  | 37,894,307 | 1,108       | 502,737     | 1.24    | 23.23           | 12.12              | 5.58                | 24.65             |
| 6   | Jubilee Life     | 12,080,180  | 11,501,196 | 2,252,223 | 3,656,029   | 688,146     | -60,372         | 2,848,505  | 7,985  | 901,304         | 19,853,501      | 808,669         | 553,373   | 8.82     | 627,120       | 1,795,635       | 18,207,492  | 23,547,740 | 847         | -628,349    | 1.00    | 19.58           | 7.84               | 5.98                | 31.79             |
| 7   | State Life*      | N/A         | N/A        | N/A       | N/A         | N/A         | N/A             | N/A        | N/A    | N/A             | N/A             | N/A             | N/A       | N/A      | N/A           | N/A             | N/A         | N/A        | N/A         | N/A         | N/A     | N/A             | N/A                | N/A                 | N/A               |
|     | Total>           | 31,326,895  | 29,924,191 | 7,028,084 | 7,618,059   | 2,466,354   | -102,296        | 9,517,934  | 79,507 | 2,203,015       | 64,363,467      | 2,460,924       | 1,654,586 | 4.46     | 3,712,738     | 5,359,423       | 64,729,993  | 74,712,490 | 2,337       |             |         |                 |                    |                     |                   |

## Formuals Defination:

A+B: Appearing in Statement of Premium

C: Appearing in Statement of Claims

D+E+F: Appearing in Statement of Expenses

G: Includes Investment income + Rental Income + Return on Bank Deposit

H: Includes all Income other than Investment Income.

I+J: Appearing in Revenue Account

M: Earning per Share

P: Includes Investments + Investment Properties + Bank Deposits

\* = Figures are awaited

S : Current Assets - Current Liabilities

T : Current Assets / Current Liabilities

U: ( Net Claims / Total Net Premium \*100 )

V: (Surplus Before Tax / Total Net Premium \*100)

W : ( Gross Administrative Expenses/ Total Net Premium \*100 )

X : ( Gross Acq. Cost / Total Net Premium \*100 )

KFD year ended 31 Dec 12