



## Syed Kazim Hasan

More than 30 years of experience in the insurance industry of Pakistan. Started his career with A.F. Fergusons (Price Waterhouse Coopers - Pakistan) in 1979 and joined Royal Sun Alliance Insurance in 1986. Later joined Commercial Union (now AVIVA) in 1990 and worked through 2002. He was instrumental in the acquisition of Jupiter Insurance by TPL Group and established Pakistan's first direct insurance company; TPL Insurance Limited.

Under his tenure as key management personnel, TPL Insurance has ascended from 34<sup>th</sup> position under auto insurance to 3<sup>rd</sup> position in 2015 with CAGR of over 32%. With his experience and insight in insurance industry and dedication to customer services, the company has over 250,000 retail / micro customers. TPL is conferred with brand of the year award for past 8 consecutive years and with A+ rating by PACRA. After establishing success metrics in the personal lines business, company now aggressively pursuing Commercial Lines business.

He has worked on many cross functional assignments including Finance, Underwriting, Claims, Reinsurance, Risk Management, IT and HR. He has also handled special projects viz. due diligence, company formation and listing and also served as Board Member of TPL Insurance. He has made various contributions to the insurance fraternity and IAP as member of executive committee and has written articles in Financial Times UK, Dawn and other publications. He is an MBA in Finance, Public Accountant and Certified Director.